

**MINUTES OF GAUTENG NORTH REGIONAL AGM  
HELD ON 23 JULY 2018**

**Venue: The Els Club, Copperleaf 09h00.**

**1. WELCOME:**

David Riddle welcomed all the members to the meeting. David Riddle welcomed the PGA Chairman Paul Marks and the PGA Chief Executive Ivano Ficalbi.

**2. READING OF THE NOTICE CONVENING THE MEETING:**

David Riddle read the notice governing the meeting.

**3. ATTENDANCE REGISTER AND READING OF APOLOGIES:**

Byron Nel read the names of members attending and those that apologised.

Attended: Hanko Bothma, Marna Coetzee, Liedeke De Klerk, John Dickson, Morne Engelbrecht, Jaun Geysler, Gavin Groves, Johan Keyser, Tiaan Klopper, Pat Lowth, Paul Marks, Byron Nel, Bradley Nienaber, Kyle Phelan, Joseph Phiri, David Riddle, Jean Sadie, Michael Scholz, Emile Steinmann, Jaun Van Greunen, Francois Viljoen and Kevin Wylie (22 Members).

Apologies: Dale Hayes, Andrew McKenna, Ceejee Potgieter, Dietrich Uys, Jannes Sik, Sunelle Von Molendorff, Nico Truter, Sean Botha, Jacques Du Toit, Werner Kapp, Brendon Van Niewenhuizen, Darren Plumb, Troye Hanna, Hilliard Du Plessis, Edwin Compton, Leon Bothma and Dwayne Coetzee (17 Members).

**4. READING AND MATTERS ARISING OUT OF THE MINUTES OF THE PREVIOUS MEETING HELD ON:  
17 JULY 2017.**

David Riddle asked if there were any matters arising out of the previous minutes.

**5. MATTERS ARISING:**

As there were no matters arising Pat Lowth proposed that the minutes be accepted, Paul Marks seconded. The minutes were duly accepted.

**6. REGIONAL CHAIRMANS REPORT:**

David Riddle delivered the chairman's report:

Chairman's Report 2018

As the golfing world celebrates the return of Tiger Woods, his progress monitored more closely than even Donald Trump's tweets, we whom are active in the industry wait with baited breath for the Tiger effect to kick in and be felt by those who operate on the ground.

As the PGA of South Africa, we form the backbone of the golf industry and in the current environment we really need to have our eye on the ball so to speak. In times like these it becomes increasingly important to have a strong organization behind each member, an organization that is current, dominant and innovative.

The PGA under the guidance of Paul Marks and the board whose direction is excellently implemented by our Chief Executive, Ivano Ficalbi has made huge strides in the past few years but there is no time to sit on our laurels. Each member has a responsibility to take the lead within the sphere they operate and solidify our brands position in the industry. The time is right, as amateur bodies, committees, owners and other decision makers struggle to make any headway in growing the game we so love. Golf needs an overhaul and we are the experts so let's take the lead.

As a region we have had a successful year both on the courses and off with members from our region doing excellent work in all parts of our industry. I would like to congratulate the below members for winning tournaments both regional and national.

JC Coetzee	Heineken Sun International Gary Player Pro Am
Hilliard Du Plessis	Bankenveld
Tiaan Geissler	Mbombela/Nelspruit
Jaun Swart	Centurion

Then my heartfelt congratulations to the below members who won our regional awards, we wish them well with the national vote.

Brendon Van Niewenhuizen	Club Professional
Jaun Geyser	Club Management
John Dickson	Coach
Byron Nel	Grow Golf
Rohan Marias	Entrepreneur

In closing we look forward to another great year as always, I would like to encourage all of you to get communicating it is the key to our success as a body. Talk to each other, collectively we have all the expertise needed to solve any situation you may face. Talk to your head office they have the resources to assist you. Let's make 2018/2019 the year of engagement.

## **7. CHIEF EXECUTIVES REPORT:**

Ivano Ficalbi delivered the Chief Executive's report with Andrew Gunn and Darrin Hedley delivering the Education and Partners Program reports respectively.

## **8. PRESENTATION OF REGIONAL ACCOUNTS:**

Byron Nel presented the regional accounts.

David Riddle mentioned that generating funds is important for the increased growth of the region, the regional committee has some fund-raising initiatives planned for the upcoming pro-am's and events, however if any members have ideas or ways to raise funds in our region to please assist where they can.

#### **9. ELECTION OF REGIONAL COMMITTEE MEMBERS:**

There are 6 available spots on the Regional Committee and 6 nominations were received so there was no need for voting.

The Regional Committee members for the next 2 years are as follows: David Riddle (Regional Chairman), Paul Marks, Dietrich Uys, Jannes Sik, Jaun Geysers and Morne Engelbrecht.

#### **10. YEARS OF MEMBERSHIP ACKNOWLEDGEMENT:**

Two Members were acknowledged for years of service to the association. They are as follows:

1. Francois Viljoen            10 year certificate
2. Jean Sadie                    10 year certificate

#### **11. CORRESPONDENCE:**

No correspondence received.

#### **12. GENERAL:**

Pat Lowth mentioned that in the past, the PGA Head Office used to contribute money to each region's finances on an Annual Basis, he asked if this can still be done. Ivano Ficalbi stated that each region's MRM receive a budget to activate and engage with members in the region, with the regional committee taking responsibility to self-raise the funds. Two of the other regions in the PGA have over R50 000 in their Regional Fund Accounts as their fund-raising initiatives are more progressed

Ivano Ficalbi mentioned that of 600 plus members only +- 300 participate in Pro-am's, so if Head Office gave funds to each region and the committee decided to use those funds for a pro-am, it is not in the best interest of all the members, however, the budget that each MRM receives to do their job and engage with each member is in the benefit of all the members because they see and deliver the same meeting to every member on behalf of Head Office. Whereas, if the committee raised their own funds and decided to host a Regional Members Braai for example, PGA Head Office don't get involved, it is up to the Regional Committee to decide how they want to use their funds.

Michael Scholz asked what the other regions do to raise funds. Ivano Ficalbi mentioned that the SE Cape have a few marquee golf courses, so they get a free fourball from their Top 10 Courses in their region and add R50 to each amateur who participates in PGA pro-am's during the year (as an entry into the raffle). At the end of the year they do the raffle and choose one winner who receives the prize of 1 x fourball at each of the 10 chosen courses in the region.

KZN have their AGM around their Fund Raiser where they have a Junior event (3 juniors play with a pro in the pro-am), Mark McNulty sponsors prizes and gifts etc. This event is well supported by the members.

Michael Scholz mentioned that a GN PGA Region 'Festival of Golf' weekend of sorts can be an initiative to raise funds, he said that he is always happy to assist with Trick Shot Shows and being MC for events for free. Along with that, he came up with the idea of Auctioning off golfing memorabilia (for example: Signed Gary Player merchandise etc.).

Pat Lowth suggested that Byron Nel send out a mailer to the region asking for any ideas other members may have in raising funds for the region.

Pat Lowth proposed a word of thanks to the Regional Chairman and committee for their effort and hard work over the last year.

### **13. CLOSE OF MEETING.**

With nothing further to discuss the meeting was closed at 09:55 am.

**David Riddle**  
**Chairman**  
**Gauteng North Region**

**Byron Nel**  
**GN Member Relationship Manager**